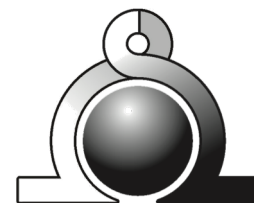




# **TAU PetroChem Management LLC**

## **COMPANY PRESENTATION**



**ОАО «СТЕРЛИТАМАКСКИЙ  
НЕФТЕХИМИЧЕСКИЙ  
ЗАВОД»**

**AREA: 144,000 square kilometers**

**POPULATION: more than 4 million people**



- The Republic takes the 7th place in terms of population among Russian regions.
- It takes 24th place in terms of area.

**TAU PetroChem Management LLC** provides unified management of the largest petrochemical enterprises - OJSC "Sterlitamak Petrochemical Plant", OJSC "Synthet-Kauchuk" and subsidiaries. Responsibility of the management company is to attract investments, to carry out business functions, day-to-day financial management and accounting.

**Synthet-Kauchuk OJSC** is one of the largest Russian producers of isoprene rubbers of general and special purposes well-known all over the world. High quality of rubbers is confirmed by our customers and time.

**Sterlitamak Petrochemical Plant OJSC** is unique enterprise specializing in manufacture of phenolic antioxidants with the trademark "Agidol", high quality styrene-butadiene rubbers, multi-purpose products of low-tonnage chemistry as well as high-octane additive for fuels – MTBE. Agidol feed grade produced by Sterlitamak Petrochemical Plant OJSC (hereinafter SPP) is certified under FAMI QS.

Quality Management System corresponding to requirements of international standard **ISO 9001:2008** is introduced at our enterprises.

The components of products manufactured by Sterlitamak Petrochemical Plant OJSC and Synthet-Kauchuk OJSC are registered under **REACH**.



**Our companies' mission** involves quality assurance, commitment to excellence, responsibility, experience accumulation and maintaining traditions that ensure international recognition of our products.

We strive to be a company trusted by business partners and which its employees are proud of. In realizing our mission, we rely on three fundamental

## CORPORATE VALUES:

- focus on innovation
- cooperation
- responsibility

Maintaining current market positions provides the company with a clear set of priorities for development within three basic areas:

- diversification - the development of technologies for the widest possible range of products
- growth in production
- entering into long-term contracts





## Priority Business Orientations :

### RUBBERS:

- One of the top three global manufacturers of polyisoprene.
- The world's first industrial plant for neodymium polyisoprene production.
- One of the major SBRs suppliers on the global market.

### ANTIOXIDANTS:

- The only producer of phenolic antioxidants in Russia.
- The second largest producer of BHT in Europe.

### MONOMERS (BUTADIENE, ISOPRENE)

### CATALYSTS

### GASOLINE ADDITIVES (MTBE)

## General Information

- The largest petrochemical complex in Bashkortostan Republic:
  - *Synthez-Kauchuk OJSC industrial site area is 135 hectares*
  - *Sterlitamak Petrochemical Plant OJSC industrial site area is 70 hectares*
- The main supplier of about 50 kinds of chemical products, that meet the requirements of customers, for many years.

The client portfolio includes more than 100 large customers from 30 countries

- An experienced team of employees and senior executives:

**TAU PetroChem Management LLC** - 267 employees

**Synthez-Kauchuk OJSC** - 1,556 employees

**Sterlitamak Petrochemical Plant OJSC** - 1,425 employees

**Subsidiaries** - 1,830 employees

130 highly-qualified specialists are working in central laboratory of the enterprise

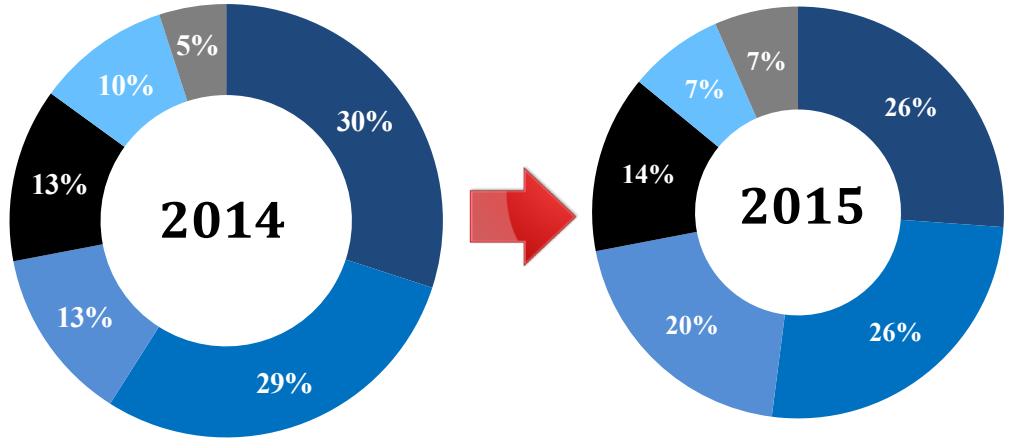
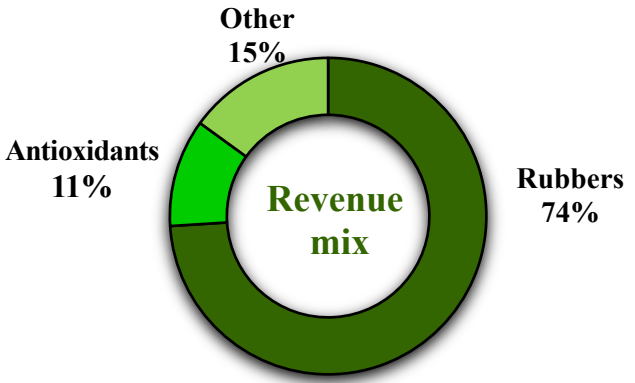


## SYNTHEZ-KAUCHUK

PRODUCT	APPLICATION	CAPACITY (t/y)
Polyisoprene rubbers	Tires and rubber technical goods	
Neodymium catalyzed polyisoprene	Tyres, gas masks, rubber medical devices and goods intended for contact with food	144,000
Isoprene monomer (99.0%)	Polyisoprene rubbers, butyl rubbers, SIS, TPI, for production of aromatic substances and pharmaceuticals.	144,000
Catalysts	IM-2201C, P – in the process of butane, isopentane and isobutane dehydrogenating	13,200
	KD-1 - in the process of isoamylenes dehydrogenating during isoprene production and ethyl benzene dehydrogenating during styrene production	300

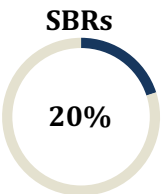
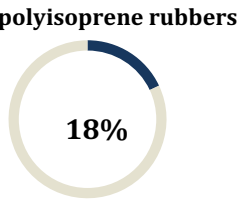
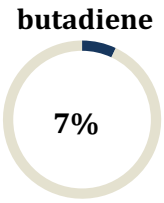
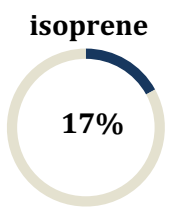
## STERLITAMAK PETROCHEMICAL PLANT

PRODUCT	APPLICATION	CAPACITY (t/y)
Antioxidants under trademark «AGIDOL»	Polymers, polyolefins, gasoline, biodiesel, motor oils	25,000
Styrene-butadiene rubbers	Tyres and rubber technical goods	40,000
Butadiene monomer (99.0%)	Synthetic rubbers, latices, chloroprene	70,400
MTBE	High-octane gasoline	36,000



- isoprene
- polyisoprene rubbers (SKI)
- SBRs (SKS)
- butadiene
- MTBE
- antioxidants AGIDOL

## Position on the Russian Market



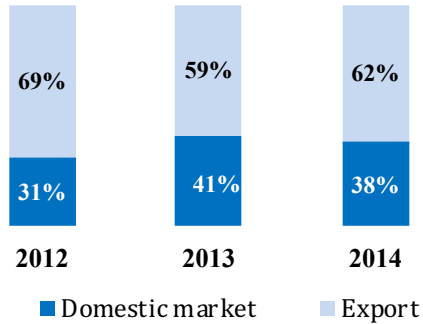
### Main business-clusters:

- Tire industry
- GRP production
- Fuel
- Polymers

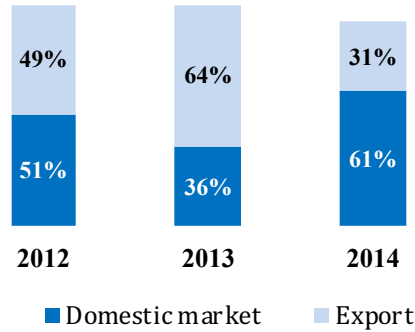
**Intermediates** are used as raw materials in the production of different types of polymers.  
**Final products** are competitive in the domestic and export markets.

## BY MARKET TYPE

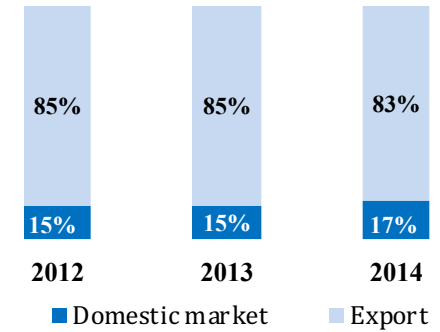
### Polyisoprene rubbers (SKI)



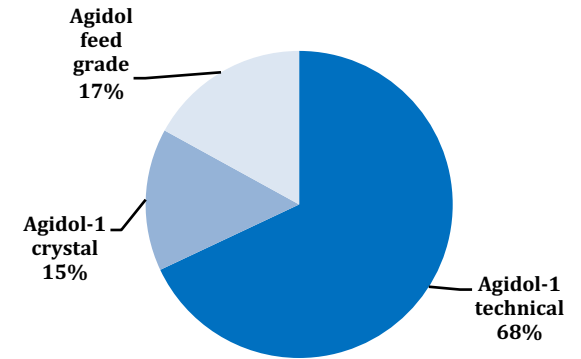
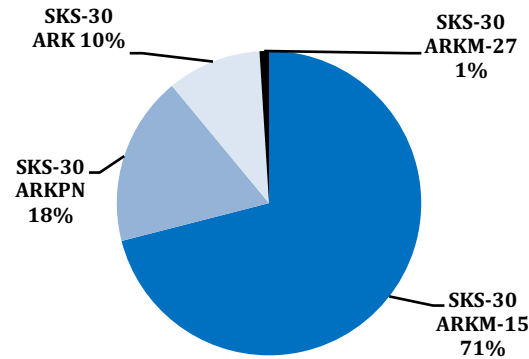
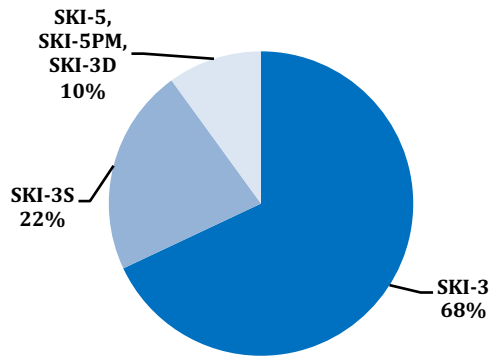
### SBRs (SKS)



### Antioxidants



## BY GRADES





**Construction type:** new-build at the industrial site of the existing enterprises of TAU

**Location:** city of Sterlitamak, the Republic of Bashkortostan, the Russian Federation

**Production technology:** ammonia method (Solvay process)

**Capacity:** 400 kt per year

**Operating regime:** continuous

**Available utilities:** electricity, steam, technical water & air, nitrogen & natural gas

**Raw materials:** chlorine-sodium and carbonate raw materials (own limestone field)

**Current stage of the project:** development of feasibility study

For establishing production and future partnership we have available:

- Striving & desire
- Limestone field
- Land area
- Utilities
- Skilled personnel
- Advantageous neighbourhood enterprises: e.g., close to our company there is

Gazprom Salavat Neftekhim OJSC with which we have:

- a) long history of relationship;
- b) raw materials pipeline;
- c) freely available ethylene
- Government support
- Options for future development of projects in different advantageous directions

**Continental**



**FlintGroup**



*We are proud of our products being highly appreciated by consumers around the world.*

**THANK YOU VERY MUCH!**